

DFI

Investor Conference 2023 Q4 Results

March 11, 2024





Agenda

- . **2023 Financial Results and Business Summary**
- . **Operational Outlook**
- . **Q & A**

Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans, and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements, whether due to new information, future events, or otherwise. In light of these risks, uncertainties, and assumptions, the forward-looking events might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements.



— 2023 Financial Results and Business Summary

Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

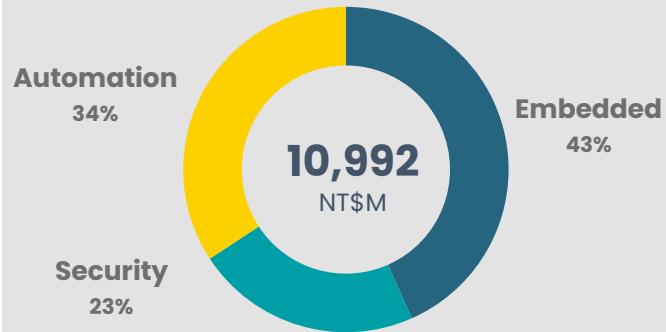
	YTD 2023 Jan.-Dec.		YTD 2022 Jan.-Dec.	
Net sales	9,184,172	100.0%	10,991,887	100.0%
Cost of Good Sold	(6,749,159)		(8,249,758)	
Gross Margin	2,435,013	26.5%	2,742,129	24.9%
Operating Expenses	(1,890,227)	-20.6%	(1,902,423)	-17.3%
Operating Income	544,786	5.9%	839,706	7.6%
Non-operating Income and Expenses	(37,502)		24,079	
Profit(Loss) before Tax	507,284	5.5%	863,785	7.9%
Net Income	350,444	3.8%	597,000	5.4%
Shareholders of the company	361,685	3.9%	528,230	4.8%
EPS(NT\$)(a)	\$3.16		\$4.61	

(a) EPS was calculated based on total Weighted -average
Outstanding shares (thousand shares)

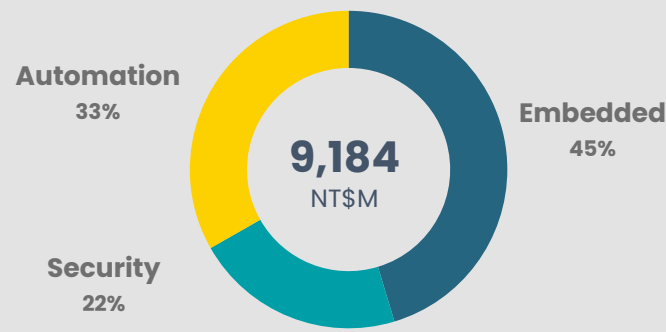
114,488

114,488

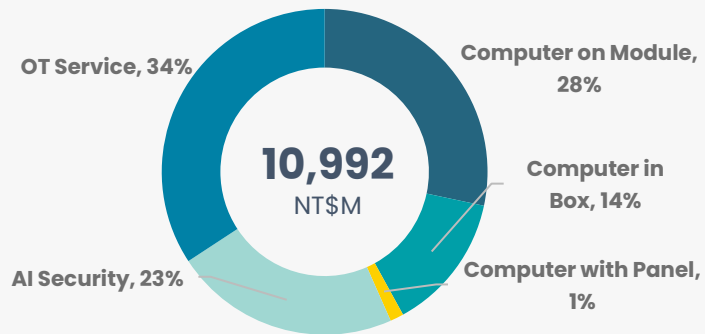
2022 Application



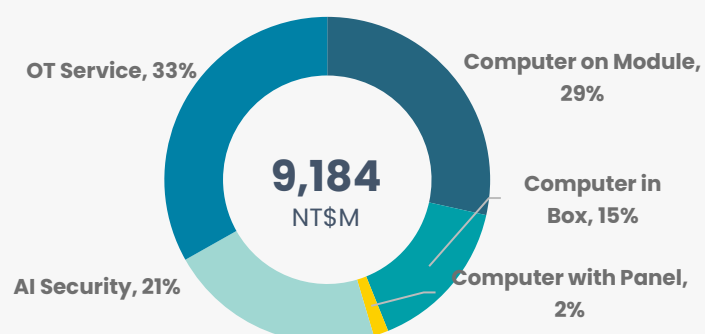
2023 Application



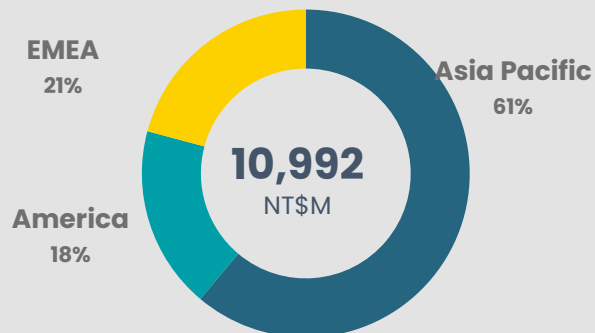
2022 Product



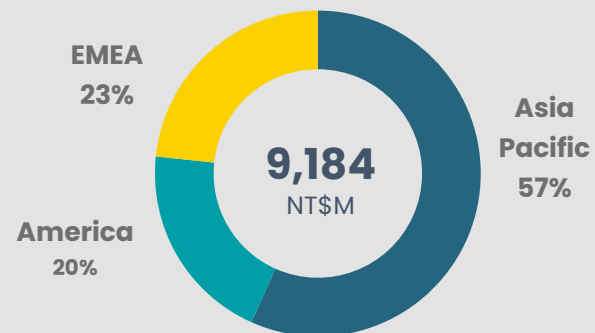
2023 Product



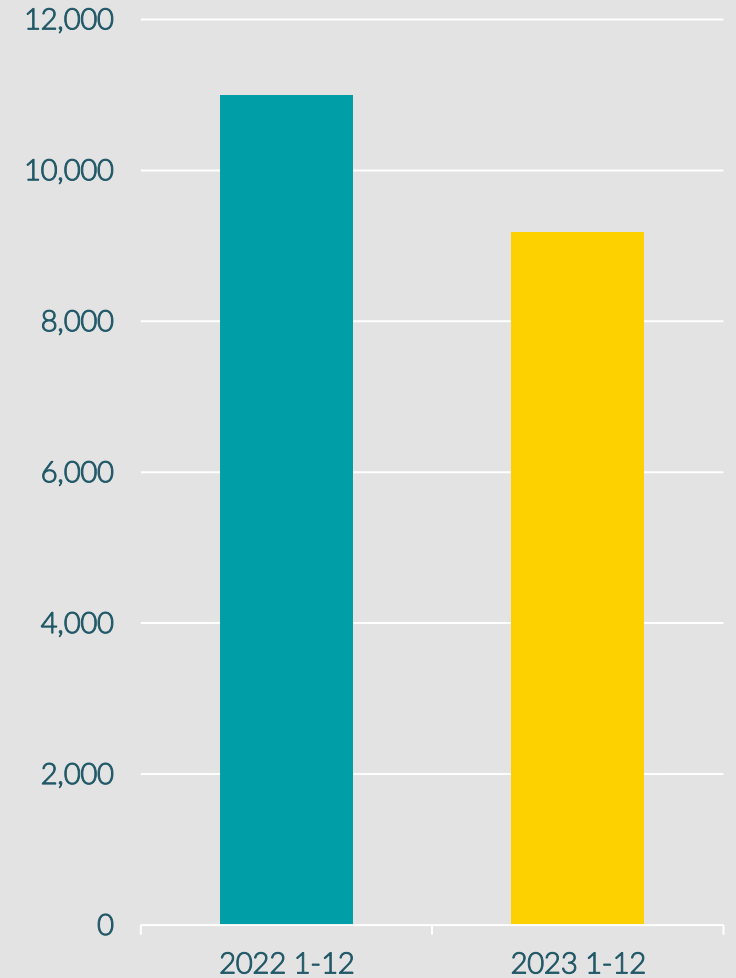
2022 Territory



2023 Territory



Consolidated Revenue (NT\$M)



Balance Sheet Highlights (Consolidated)

Amount : NT\$ Thousand

	2023.12.31		2023.09.30		2022.12.31 (Restated)	
Cash and cash equivalents	1,490,285	16%	1,558,624	13%	1,690,474	13%
Accounts receivable (Including the related parties)	1,939,296	22%	2,486,489	22%	2,884,097	22%
Inventories	1,893,457	21%	3,096,572	29%	3,816,596	29%
Property, plant and equipment	2,548,819	28%	2,593,482	21%	2,793,096	21%
Total assets	9,101,605	100%	11,715,784	100%	13,174,581	100%
Current liabilities	2,909,498	32%	4,515,075	39%	5,190,715	39%
Non-current liabilities	1,209,225	13%	1,554,512	17%	2,159,076	17%
Equity	4,982,882	55%	5,646,197	44%	5,824,790	44%

Net Worth/Share(NT\$)

27.62

27.12

28.36

Net worth per share was calculated based on total outstanding shares(thousand shares)

114,488

114,488

114,488

Key Financial Ratios (Consolidated)

	2023.12.31	2022.12.31 (Restated)
AR Turnover(Days)	98	65
Inventory Turnover(Days)	174	113
AP Turnover(Days)	83	62
Cash Conversion Cycle(Days)	189	116
ROE(annualized) (a)	6.5%	10.5%
Current ratio	188%	166%
Fin.Debt(b)/Total Assets	21%	26%

(a)Annualized net income / Average total equity

(b)Fin.debt included long term and short term financial debts



二. Operation Outlook

DFI Product Distribution

Computer on Module

The World's
Smallest SBC
Design



Low Power Consumption
AI Performance
Military Grade



Computer in Box

Compact Industrial Computer



Automated Computing



V2X Applications

Computer with Panel



Bar Panel PC



Medical Display



In-vehicle Panel PC



Touch Panel PC



Bar Display



Touch Monitor



Manufacture



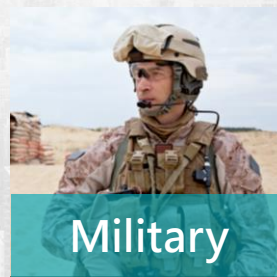
Vehicle



Energy



Medical



Military



Gaming

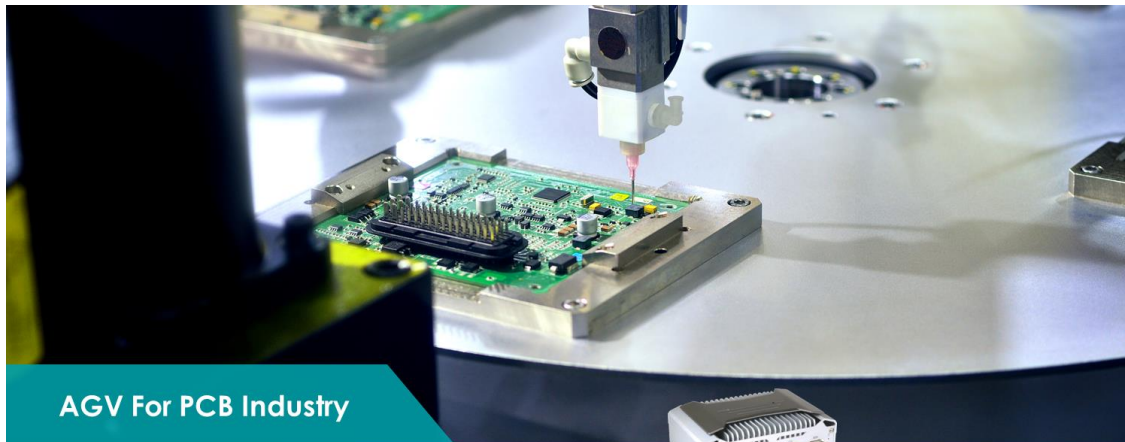


AI Server



AGV/AMR

Application - Computer in Box



AGV For PCB Industry

Excellent Computing Performance
Compact & Fanless Design with Long Lifecycle
Dual Wireless Network

Country: Taiwan

Learn More: <https://www.dfi.com/solution/successstory/62>



EC70A-SU
Industrial Computer

- 6th Generation Intel Core Processor
- Compact and Fanless Embedded System
- 4GB/8GB DDR4 memory onboard
- 1x 2.5" SATA 3.0 drive bay
- Supports 2 Mini PCIe for wireless application
- 2 Intel GbE, 4 COM, 4 USB 3.0



Real-Time License Plate Recognition

High Performance
Comprehensive I/O Interface
Low Power Consumption For Longer Battery Life

Country: Taiwan

Learn More: <https://www.dfi.com/solution/successstory/61>



ES220-CS
Industrial Computer

- Intel Atom Processor E3900 Series
- DDR3L-1866 memory onboard + 1 SODIMM up to 8GB
- Displays: DP/HDMI Auto-detection + 1 DP/VGA
- Supports 2 Mini PCIe and 1 M.2 slots
- Rich I/O ports: up to 4 Intel GbE, 4 COM, 4 USB
- Extended operating temperature: -40 to 70°C



Police Vehicle System

E-Mark and MIL-STD Certified
Support Power Management
Expandable for Wireless Connections

Country: Europe

Learn More: <https://www.dfi.com/solution/successstory/52>



VC230-AL
In-vehicle System

- Intel Atom Processor E3900 Series
- Up to 8GB DDR3L Single Channel Memory Down
- Rich I/O: 2 Intel GbE, 2 USB 3.0, 2 USB 2.0, 2 CAN-bus
- GPS Onboard, 3 SIM Slots Onboard for Wifi, 3G/LTE support
- Supports Ignition Delay on/off Function



Food Sorting System

Excellent Computing Performance
Compact & Fanless Design with Long Lifecycle
Dual Independent Displays

Country: The Netherlands



EC70A-SU
Industrial Computer

- 6th Generation Intel Core Processor
- Compact and Fanless Embedded System
- 4GB/8GB DDR4 memory onboard
- 1x 2.5" SATA 3.0 drive bay
- Supports 2 Mini PCIe for wireless application
- 2 Intel GbE, 4 COM, 4 USB 3.0



≡. Q & A

Thank you